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TPR Departement of Transport and Regional Economics University of Antwerp 16 slides of presentation, Q&A and questions for audience (if time left)



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TransportNET





AINS 2020

Antwerp Inland Navigation School



IWT is part of solution for congestion (Modal Shift) IWT has low external costs (Sustainable) IWT seems slow and not very visible (Perception) **Building further on** Socio-Economic Innovative inland in-house innovation motivation navigation research and IWT expertise To explore the To identify failure business case of and success an automated innovation factors inland vessel



FIRST OF ALL...

There is **no** fully automated inland vessel on the market (**yet**) that allows unmanned freight waterway transport. the innovation is in the initiation phase and it is ought to be technological feasible.

WHAT WE SEE NOW:

- **DEVELOPMENT OF (SUB)COMPONENTS** (mooring, navigation, scanners, algorithms, shore control centers and robotics)
- MACHINE LEARNING (measuring ship's behavior, data collection)
- **REGULATION:** CCNR, CESNI TI, expected update of RIS Directive
- WINDOW OF OPPORTUNITY: Global industry in all modes; technological; commercial spin-offs (e.g. NASA); supportive European policy (funding, reviewing regulation)

Actual wheelhouse on "young" vessels (<20 years)

European inland fleet











INLAND AIS/ECDIS Auto-pilot Radar (layered) *Communications Rudder* assistance Engine data Navigation data Alarms Internet connection Engine control Monitoring systems Digital compass ERI NtS

What?



Automated and unmanned vessel

- Rhine Vessel, 110 m length, max/ loading 3,300 ton dry bulk
- Exploitation mode B: S2, but unmanned
- Shore Control Centre with annual service fee
- Equipped with automated mooring devices
- Estimated building cost EUR 5,900,000 (3x conventional vessel)

How?



Based upon Aronietis (2013): simplified without mixed forms

Systems of innovation approach (SIA)*

- Pattern recognition
- Network and actors identification
- Innovations as interactive and non linear process
- **Qualitative approach**
- Success and failing factors:
 - 1. INFRASTRUCTURAL (digital, physical)
 - 2. INTERACTIONAL (Lock-in effects**, weak/strong links, innovation network, capabilities)
 - 3. INSTITUTIONAL (soft: subsidies, cultural; hard: regulations)

* Based on Roumboutsos A. (2017); Arduino et al, 2013: INNOSUTRA project; Aronietis (2013); Verberght et al. (2019) ** LOCK-IN EFFECTS: The inability of complete (social) systems to adapt to new technological paradigms. Neglect of developments outside the own sector or existing system



BASICS: Automated vessel compared with conventional vessel, dry bulk, 110 m, Rhine, mode B, S2, base year 2015,

ASSUMPTIONS:

- Fixed freight rate EUR 2.15/ton (first year)
- Lifespan 40 years
- Loan 15 years (70% of total investment), interest 4.5%
- Residual value EUR 80,000
- Charter rate for AV: 1%, for CV 7% (tested)
- Fuel costs: different forecast scenario's (tested), decrease of 20% (= emission decrease)
- Maintenance & repair outsourced
- SCC outsourced with annual fee
- Without subsidies
- Lower port dues and fairway fees
- 70% of administration is related to HR
- 10% discounting and 1.8% inflation
- Need for automated on-board and on-shore mooring devices
- Accident costs are zero
- Conventional propulsion and engine for both vessel models



<u>Costs</u>

PRIVATE: crew (0), fuel (-), SCC (+), maintenance & repair (-), technical compliance (-), insurance (+), administration (-), communication (-), charterers provision (-), fairway fees & port dues (-) SOCIAL: Infrastructure cost (+)

Benefits:

PRIVATE: revenue (+, more trips & cargo), efficiency (+), time benefit (+) **SOCIAL:** costs of emissions, greenhouse gas, safety (-)

How?

Social Cost-Benefit Analysis (SCBA)

INDUSTRIAL-ECONOMIC

Scenario	0	1	2	3	4	5	6	7	8	9	10	11
Vessel	CV	AV	AV	AV	AV	5 AV's	5 CV's	AV	5 AV's	AV	AV	CV
Payback time (years)	15	15	25	15	15	15	15	15	15	15	15	15
Fuel cost increase	high	high	high	small	high	high	high	high	high	high	lower m ³	high
Earnings	high	high	high	high	low	high	high	high	high	high	high	high
Charterer provision	7%			1%			7%		1%	7%	1%	7%
SCC cost in EUR (year 1)	0		190	,960		286,440	0		95,480	190,960	190,960	0
Crew cost in EUR (year 1)	272,800			D		0	1,364,000		0	0	0	409,200
NPV in EUR (equity)	1,384,550	410,915	565,858	642,372	-2,143,143	5,968,490	6,922,750	1,239,261	7,625,181	-154,436	718,094	201,202
NPV in EUR (enterprise)	3,741,767	4,744,269	4,889,341	5,301,335	139,807	30,789,368	18,708,837	6,240,154	33,781,136	3,723,318	5,304,682	1,604,795
IRR (equity)	22%	11%	12%	11%	5%	13%	22%	13%	14%	10%	12%	11,35%
IRR (enterprise)	15%	10%	10%	10%	5%	11%	15%	11%	12%	9%	10%	9,99%

In red: scenario 0, 6 and 11 refer to conventional vessel with different conditions

Diff	erences with related CV	1	2	3	4	5	7	8	9	10
	uity	-973,635	-871,214	-1,025,826	-1,497,340	-954,260	-145,289	702,431	-1,538,986	-666,459
ΔNPV	+	1,002,502	1,098,397	876,889	55,300	12,080,530	2,498,387	15,072,299	-18,449	1,562,909

Equity perspective = equity of the firm.

Enterprise perspective = equity + debts of the firm.

NPV, Net Present Value= the difference between the present value of cash inflows and the present value of cash outflows over a period of time. The net present value shows if the project is profitable.

Scope of business case is assumed to be 40 years, payback time of loan differs

Scenario	0	1 (25% infra)	12.5% infra	0% infra
External cost per vessel in EUR	CV	AV	AV	AV
Accident costs	7,497	0	0	0
Infrastructure costs	138,000	193,545	174,191	157,623*
Emission cost	427,500	383,724	383,724	383,724
Total external cost	572,997	577,269	557,915	541,347
Compared with baseline scenario	0	-4,272	15,082	31,650

First year of operation, if infrastructure costs increase with 12,5%, the social benefit is EUR 15,082 for an AV compared to a CV. With no additional infrastructure, the benefit of the AV (of scenario 1) is 16% higher than during the first year of the CV.



WELFARE – economic performance > y with 16% less social costs without additional infrastructure investments. If no differences in fuel consumption (emissions), accidents and performance,

y = 0 or negative.

Possible benefit of avoiding negative mode shift (e.g. automation in competing modes versus non-automated IWT) was not quantified



SIA-MATRIX, FAILURE & SUCCESS

Identified Success and Failure factors linked to responsible innovation actors

Actors Factors	Demand: VO/O's, large vessel owners, charterers, industry with own vessels	Shippers/ forwarders	Third parties lobbyists; manufacturers, consultants, sector organizations	Knowledge institutes, funding, standardization bodies,
Infrastructure				
Hard Institutions				
Soft Institutions				
Weak Networks				
Strong Networks				
Capabilities				

- Automation infrastructure (on-shore mooring, Shore Control Centers, 5G)
- Possible lock-in (e.g. ignoring developments in other modes)
- Relatively high development costs, low-scale mass consumers and high SME's percentage
- Integration in IT logistics chain and need for legal e-documents
- Redundancy of devices, data security and internet coverage, big data
- Fragmented public support (pilots and subsidies) and relatively large regulatory bottleneck (e.g. Liability); differences between Member States; need for technological neutral standards
- Potential safety benefit, but relatively low accident rate
- Issues such as human error shifts to programming, ethical flaws, cognitive lackadaisicalness, deskilling

How?

CONCLUSION

Combination of SCBA and SIA provides a comprehensible in-depth view in the automated inland vessel (both quantitative and qualitative).

The number of uncertainties concerning automation, the relatively low benefit in replacing the crew of a conventional vessel by an SCC service in most scenarios, legal uncertainty and the lack of automated infrastructure, give less incentives to invest in a AV for now.

Relatively high social cost if trucks and trains become automated and IWT does not → potential loss of modal share, weaker position in logistics chain (need for further research)

RECOMMENDATIONS

Regulation & standards, legal definition for automation/autonomous, liability, crew requirements, e-government (incl. IT training, cyber security, e-documents), funding, accident data, cross-border exchange





